



WILBEN



# ABOUT US

We are a specialised multidisciplinary global sourcing, procurement, logistics and supply chain company that delivers a complete, single source procurement solution to our clients worldwide.

## WHAT WE DO



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Source & supply high quality products, materials & equipment worldwide



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Procure and supply generic and specialised (hard to get) items



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Seamlessly manage end-to-end procurement



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Develop bespoke solutions for industries or individual clients



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Ensure our clients complete their projects on time and on budget



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Provide innovative financial solutions to our clients



## WHO WE WORK WITH



Civil Contractors



Governments



Utility Companies



Military



Oil Majors

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Wilben takes pride in providing an all-inclusive service to multiple industries. This starts with our ability to procure the equipment and materials you need. By choosing Wilben as your procurement partner you're choosing over 40 years of combined industry experience. We've made supply and procurement our business, enabling you to focus on your business.

# INDUSTRY SECTORS

Our team fully understands a clients' project environment and deliverables and generates the appropriate commercial and technical proposal. We operate across multiple sectors, including:

- |                                   |                              |
|-----------------------------------|------------------------------|
| • Automotive                      | • Infrastructure             |
| • Base Operation Support Services | • Manufacturing              |
| • Clean Technologies              | • Marine                     |
| • Construction                    | • Mining                     |
| • Energy & Utilities              | • MRO                        |
| • EPC                             | • Municipal                  |
| • Government                      | • Oil & Gas                  |
| • Healthcare                      | • Transportation & Logistics |
| • Hospitality                     | • Water Treatment Solutions  |
| • Industrial                      |                              |

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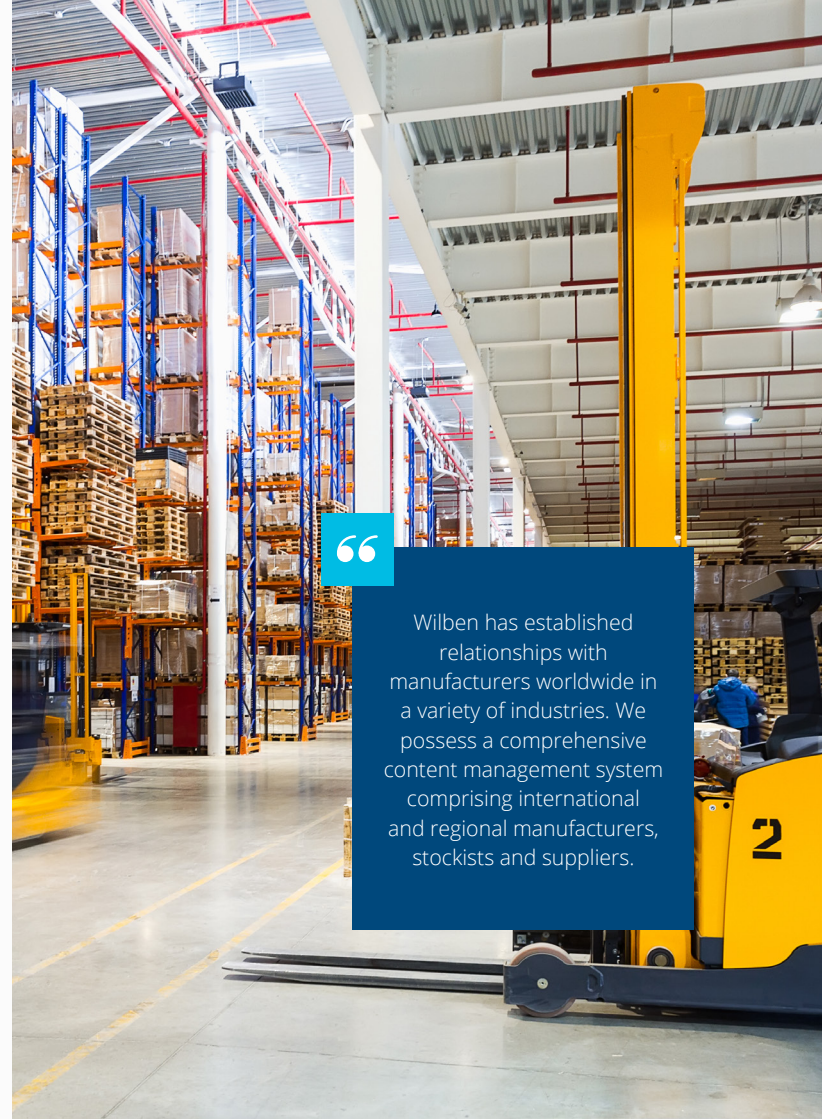
By enabling our clients to make informed, intelligent product purchases, we have built strong, lasting relationships and proven ourselves a reliable and trusted supply partner.



## KEY CAPABILITIES

We are renowned for our ability to provide quality products from a vast network of manufacturers, stockists and distributors. We establish lasting relationships with our clients through our reliable service, comprehensive selection of supplies and ongoing commitment to quality.

- A comprehensive product, material & equipment database
- Access to 20,000+ principal vendors/OEMs
- Multi-sector & global expertise
- A strategic network of industry-leading partners
- Innovative & practical solutions for even the most challenging environments
- Fast, efficient & cost-effective turnaround on RFQs



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Wilben has established relationships with manufacturers worldwide in a variety of industries. We possess a comprehensive content management system comprising international and regional manufacturers, stockists and suppliers.

# OUR SERVICES

Our team fully understands a clients' project environment and deliverables and generates the appropriate commercial and technical proposal. We operate across multiple sectors, including:

## PROCUREMENT & SOURCING

Wilben's Procurement and Supply team is skilled in meeting even the most challenging of sourcing requirements. Our ability to handle procurement activities from start to finish has enabled us to build lasting relationships with our growing client base. We offer:

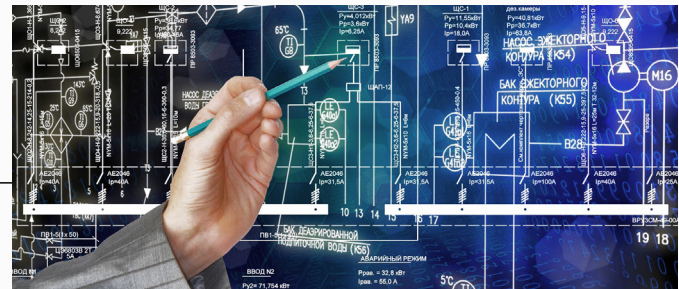
- Global Equipment & Product Supplies
- Smart Sourcing & Procurement Service
- Global RFQ Management and Expediting
- Supplier Aggregation

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On construction and infrastructure projects, some of the largest global engineering companies have hit their project deliverable targets by outsourcing the bulk of their procurement function to Wilben.

## OUR ADVANTAGES

- ✓ Comprehensive database of international & regional manufacturers, stockists & local suppliers
- ✓ Established relationships with industry principals worldwide
- ✓ World class standards & service levels
- ✓ Thorough understanding of clients' requirements & project objectives



## FREIGHT & LOGISTICS

We offer end-to-end procurement and a full range of delivery options, ensuring our clients receive their goods anywhere in the world. We work with tier-one logistics and freight forwarding partners who work closely with us to fulfil our clients' requirements or adapt to their changing needs.



Wilben delivers value by offering fast, high quality services via our network of partners. Our services include:

- Ocean Freight Management
- Air Freight Management
- Land Transportation Management
- Multi-modal Operations
- Projects, Oil & Energy Logistics

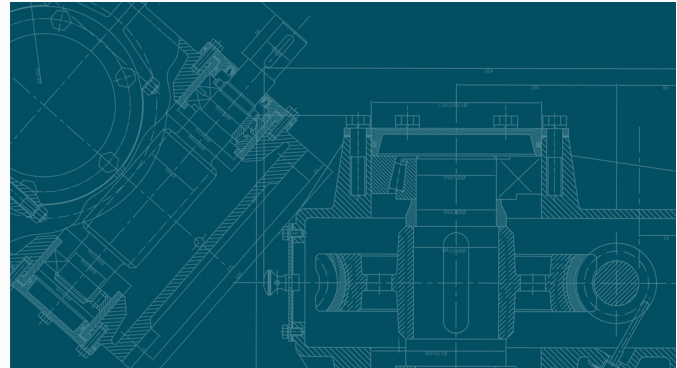
## SPECIALISED SERVICES

We offer the following in-house services:

- Project Supervision & Management
- Generation of Engineering Drawings using AutoCAD 2D
- AutoCAD Plant 3D
- Light Architecture

We also offer:

- Outsourced Design Engineering Projects & Construction Management



## DESIGN & BUILD PROJECTS

Wilben has strategic partnerships with leading International Engineering and Management Consulting firms offering state-of-the-art services in the market and covering a wide spectrum of facilities and technologies. For large scale projects where procurement plays a critical function, we can involve our strategic partners to design, engineer and plan. This includes the following types of projects:

- Aviation
- Bridges & Tunnels
- Buildings
- Oil & Gas
- Ports & Marine
- Rail & Transit
- Roads
- Traffic Engineering & Public Transport
- Water & Wastewater

## STRUCTURED TRADE FINANCE

Our in-house finance experts work closely with clients to structure bespoke financial solutions to support their requirements. Amongst our solutions are:

- Extended payment terms for goods we supply
- Working capital
- Project finance
- Export Credit Agency cover





# OUR PRODUCTS

With superior service, quality and innovation fundamental to our operations, Wilben sources from multiple global suppliers ensuring the right products are selected for our clients, in accordance with their specification and budgetary requirements. We can provide a total turnkey service; from sourcing, selecting, purchasing, aggregation, handling, shipping, delivery and finance.

Our dedicated product sourcing team carefully assesses suppliers and can locate or acquire just about any product worldwide. We offer our clients a range of different products, including:

- Automotive Fleet & Parts

- Building & Construction Materials

- Clean Energy Technologies

- Electrical & Electronic

- Electro-Mechanical Systems

- Flow Control & Fluid Transfer

- Fluid and Pneumatic Power

- Furniture, Fixtures & Equipment (FF&E)

- Heating, Ventilation, Air Conditioning & Refrigeration (HVAC-R)

- Heavy Duty Machinery & Equipment

- Maintenance, Repair and Operating supplies (MRO)

- Manufacturing & Process Equipment

- Material Handling & Packaging Systems

- Materials and Chemicals

- Mining Equipment

- Networks & Communication Equipment

- Operating Supplies & Equipment (OS&E)

- Pharmaceutical & Medical Equipment

- Rolling Stock

- Safety & Security Equipment

- Sensor, Transducers & Detectors

- Specialised Industrial Products

- Waste Management Solutions

- Water Treatment Solutions

# INDUSTRY FOCUS

## MINING

Whether you need to excavate, transport or process ore, rock or overburden more efficiently or costeffectively, at Wilben, our procurement specialists can source a comprehensive range of cutting-edge surface and underground mining equipment to facilitate this.



We have access to new and used Open and Underground Pit Mining Equipment and Machinery from the UK and international markets to suit our clients' needs. We can also arrange door to door carriage and provide third party working condition and inspection reports.

### OPEN PIT MINING EQUIPMENT

- Dragline Excavators
- Mining Trucks
- Excavator Shovels
- Jaw Crushers
- Bucket Wheel Excavators
- Cone Crushers
- Wheel Tractor Scrapers
- Incline Screens
- Bulldozers

### UNDERGROUND PIT MINING EQUIPMENT

- Mining Drills
- Shotcrete Machines
- Underground Loaders
- Longwall Mining

## OIL & GAS

Wilben supplies a comprehensive range of products and components to oil & gas and petrochemical producers. Whether generic or highly specialised, we can source products that meet the needs from refinery plant construction to production.



- Automation & Control

- Compressors & Turbines

- Engines, Motors & Parts

- Fire Protection Equipment

- Flow Instrumentation

- Generators & Transformers

- Hazardous Area Supplies

- Heat Exchangers

- Heavy Equipment & Machinery

- Hoses & Fluid Handling

- HVAC Equipment & Supplies

- Lifting Equipment & Cranes

- Lighting & Electrical Products

- Mechanical & Electrical Parts

- OCTG – Casing

- Oilfield Drilling Chemicals & Muds

- Oilfield Drilling Equipment

- Onshore Land Drilling Rigs

- Petrochemical, Refinery Equipment

- Pipe & Tubular Products

- Pipe Fittings & Flanges

- Pressure Vessels & Boilers

- Pumps, Parts & Accessories

- Safety & Protection Equipment

- Separators & Filters

- Tubing, Drill Pipe

- Valves & Actuators

- Welding & Cutting Equipment

## K-SPAN

Wilben services K-Span projects, providing the equipment, accessories and steel parts required.

- UBM & ABM K-Span Machines, Parts & Accessories
- Steel Parts including Coils
- GRACO Spray Machines, Insulation, Painting Materials for K-Span buildings



## METAL BUILDING SYSTEMS

Wilben provides professionally designed, engineered steel frames and panelised systems for commercial, industrial, agricultural, military and residential use. The high-quality metal building systems can be built to spec and constructed quickly and cost-effectively.

- Pre-engineered (LGS) Steel Buildings Design & Production (PEB)
- Single Skin Panels & Sandwich Panels
- Aircraft Hangar
- Mezzanine Floor Systems
- Steel Building Accessories



# WATER TREATMENT SOLUTIONS

With strategic industry partners in the water sector, Wilben offers a wide range of product solutions and services to suit every need. These include:

- Process & Treatment Equipment & Systems
- Design & Build (turnkey capabilities)
- Engineering Design

- Process Design
- Mechanical Engineering
- Electrical & Automation
- PLC-SCADA



Wilben also offers a full spectrum of Water Management Solutions:

## ENGINEERING SOLUTIONS

- Process Engineering
- Mechanical Engineering
- Electrical & Automation Engineering
- PLC/SCADA Control & Communications Systems
- CAD Drafting
- Hazop Studies
- Field Services
- Quality Control & Assurance
- Analysis Reporting

## MANUFACTURING FACILITIES

- Atmospheric Tank Fabrication
- Pipe Work Fabrication: Carbon, Stainless & Alloy Steels
- Skid Assembly
- Control Panels & MCCs

## SERVICES

- Project Management
- Process Engineering & Design
- In-house Manufacturing Capabilities
- Installation & Commissioning
- Operation & Maintenance

## PRODUCTS

- Desalination by reverse osmosis
- High Purity Demineralisers for industrial uses, such as refineries, petrochemical plants & power stations
- Biological Wastewater Treatment Plants & Systems
- Nanofiltration, Ultrafiltration and Microfiltration Membrane Systems
- Advanced Membrane Wastewater Treatment Plants
- Oily Waste Treatment by DAF / IFG / API
- Produced Water Treatment
- Package WTP & WWTP Plants
- Zero Liquid Discharge Plants

## HEALTHCARE

Wilben has specialised in the healthcare sector since our inception. We have a dedicated healthcare procurement team and strong partnerships with leading medical solutions groups in the UAE and beyond. We provide sophisticated, innovative and cutting-edge medical technology, solutions and services. Wilben has successfully completed several turnkey infrastructure solutions to hospitals throughout the UAE.

- Total Hospital Solutions (Medical Equipment & Furniture), including design & execution
- Mobile Field Hospital Solutions
- Design, installation & maintenance of Medical Gas Pipe
- Line Systems – HTM 2022 standard, NFPA 99, DIN EN 737-1 (Outsourced)



Wilben also offers Clinical Technology Management Services to support the implementation, training and maintenance requirements of our healthcare clients.

- Single or multi-site maintenance contracts for hospitals & clinics
- Multi-vendor maintenance contracts
- Acceptance testing & commissioning
- Periodic inspection, calibration & preventative maintenance
- Corrective & predictive maintenance
- Electrical safety testing
- Risk management & continuous quality improvements
- Sub-contract & warranty management
- Warranties for all medical equipment & systems
- Authorised workshops for repairs & servicing







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